

## M365 (NOT AZURE) COMPARISON

Information provided does not constitute legal advice and you should consult legal advisors for any questions regarding regulatory compliance for your organization.

	Commercial	GCC	GCC-High
<b>Cost</b>			
Microsoft 365 E3/G3 License	\$36, cheaper if under 300 users with Business edition	\$36	\$48.96 (+36%)
User Term	Annual or Monthly (+20%)	Annual or Monthly (+20%)	Annual
Billing Cycle	Annual or Monthly	Annual or Monthly	Annual
Phones	Minutes included in MS license, bill overages	Minutes included in MS license, bill overages	One Time Setup cost, base fee, bill by minute (+ MS license charges)
<b>Compliance</b>			
FCI (FAR 252.204.7012)	Yes	Yes	Yes
DIB Cyber Incident Reporting (DFARS 252.204-7012 sections c through g)	No	Yes	Yes
FedRAMP Moderate or Equivalent (DFARS 252.204-7012)	Yes, Moderate	Yes, High	Yes, High
DISA SRG Impact Level (applies if providing IT services directly to DoD Only)	2	2	4 (CUI)
CMMC Level 1 (DFARS 252.204-7021)	Yes	Yes	Yes
CMMC Level 2 (DFARS 252.204-7021)	Yes	Yes	Yes
US Sovereignty (ITAR & EAR)	No	Yes, publicly stated by MS but not contractual	Yes, Contractual
<b>Interoperability</b>			
Phones	Microsoft License	Microsoft License	Requires 3 <sup>rd</sup> Party Provider

			for Direct Routing, but on roadmap
Services	Full	Limited	Limited
Integrations & Plug Ins (e.g. Hubspot, Sign in with Microsoft)	Yes	Yes	Limited
Defender for Endpoint (vulnerability scanning add on)	Yes	Yes as of August 2023	Yes
Azure Government Virtual Desktop Management	Requires separate server	Requires separate server	No separate server required, can be managed by Endpoint Manager