

ARIENTO SUBSCRIPTION VS DO IT YOURSELF (DIY)

All costs below are based on a company size of 25 employees with hardware useful life of 3 years. Cost market research is updated annually.

	DIY Essentials	DIY Professional	DIY Enterprise
IT			
Office Network Infrastructure (e.g. Firewall, Wireless, Router, Switch)	\$40/User	\$75/User	\$100/User
Muti Factor Authentication (e.g. SafeNET or Native to SaaS App)	Free	\$36/User	\$36/User
Web Content Filtering (e.g. Included in Anti Virus/Malware or Firewall Subscriptions)	Free	Free	Free
Email (e.g. Gsuite or Office 365)	\$72/User	\$72/User	\$72/User
Microsoft Office Suite	\$99/User	\$99/User	\$99/User
Endpoint File Backup (e.g. Barracuda)	\$25/User	\$25/User	\$25/User
Endpoint & Mobile Device Management (MDM) (e.g. AirWatch)	\$60/User	\$60/User	\$60/User
Single Sign-On (SSO) Technology (e.g. Okta)	\$180/User	\$180/User	\$180/User
Collaboration Software (e.g. Slack)	\$96/User	\$96/User	\$96/User
Virtual Meeting Software (e.g. Zoom)	\$180/User	\$180/User	\$180/User
Cloud File Drive & Secure Sharing (e.g. Dropbox)	\$180/User	\$180/User	\$180/User
SaaS Data Backup (e.g. Veeam)	-	\$18/User	\$18/User
Compliance			
Vulnerability Scanner (e.g. Nessus)	-	\$100/User	\$100/User
Patch Management Software (e.g. SolarWinds)	-	\$25/User	\$25/User
Documented Information Security Policies & Practices (e.g. Exostar)	-	\$40/User	\$40/User
Cybersecurity Training & Awareness (e.g. KnowB4)	-	\$180/User	\$180/User

Secure e-Waste Disposal (e.g. Iron Mountain)	-	\$10/User	\$10/User
Cybersecurity			
Anti-Virus/Malware with URL Filtering (e.g. Webroot)	\$99/User	\$99/User	\$199/User
Email Protection & Filtering (e.g. Proofpoint)	-	\$99/User	\$99/User
Data Loss Prevention (DLP)/Digital Rights Management (DRM) (e.g. Symantec)	-	\$60/User	\$60/User
Central Logging Software (e.g. Sumo Logic)	-	\$50/User	\$50/User
Security Information Event Management (SIEM) Software (e.g. Splunk)	-	-	\$100/User
Total			
DIY Annual Hardware & Software Licensing Cost	\$1,031/User	\$1,684/User	\$1,909/User
DIY Maintenance, Monitoring & Servicing Labor	\$96,000/yr (0.50 FTE @ \$100/hr)	\$384,000/yr (2 FTE @ \$100/hr)	\$768,000/yr (4 FTE @ \$100/hr)
Annual Ariento Hardware & Software Licensing Cost + Maintenance, Monitoring & Servicing Labor	\$1,188/User	\$2,148/User	\$2,988/User
Annual Savings for 25 User Company with Ariento vs DIY	\$48,900/Year	\$244,800/Year	\$444,300/Year